



## Rosoboronexport at IMDS 2015: The order book for Russian naval equipment exceeds US\$5 billion

At the 7th International Maritime Defense Show (IMDS 2015), to be held from July 1 to 5 in St. Petersburg, Rosoboronexport, part of the Rostec State Corporation, will show its partners from near and far abroad the most in-demand naval weapons and military equipment.

Rosoboronexport is the official sponsor of IMDS 2015 and a regular participant of all international naval shows in St. Petersburg held every two years at the Lenexpo Exhibition Center. IMDS provides an excellent opportunity for Russian and foreign companies in the industry to prove themselves in the global market and demonstrate the full life cycle of ships and naval weapons, from design and manufacturing to testing, operation and maintenance.

“Today Rosoboronexport’s portfolio of orders for Russian naval hardware from our foreign partners exceeds US\$5 billion,” said Igor Sevastyanov, Deputy Director General, who heads Rosoboronexport’s delegation at the exhibition. “Rosoboronexport seeks to make the best use of IMDS as a unique platform to show foreign visitors the huge potential of Russian shipbuilders and arms makers, particularly during their visits to ships moored at the fairgrounds’ berths and demonstration firings at the Rzhevka Firing Range.”

In the framework of the show, Rosoboronexport is going to detail the advantages of Russia’s comprehensive approach to the construction and equipping of modern naval forces for its partners. Forty meetings with delegations from the Asia-Pacific region, Africa, the Middle East, Latin America and even the European Union will be conducted.

At IMDS 2015, Rosoboronexport will show the guests and participants a total of over 200 pieces of naval hardware being promoted in market. The Company’s display has been formed with account for experience of the world’s best shows and reflects the basic needs of the modern naval market by focusing potential customers on the purchase of the most in-demand products: submarines, frigates, corvettes, patrol boats, coastal zone surveillance and coast defense systems, naval weapons and ammunition, personnel training facilities and much more.

The good prospects for promoting Russian naval hardware in the world markets are associated with high competitiveness of many pieces of equipment, for example, Project 636 and Amur-1650 class submarines, Project 11356 and Gepard-3.9 class frigates, Molniya class missile boats, Svetlyak and Mirazh class patrol boats, Bal-E and Bastion coastal missile systems, A-190 artillery system, and others.

In recent years, the “naval share” in Rosoboronexport’s arms exports has been at around 15%, which is in line with global arms market trends.

Over US\$21 billion worth of Russian naval hardware has been delivered and operations support services have been rendered to foreign partners through the Navy Equipment Export



Department over 15 years since the establishment of Rosoboronexport. Warships account for a significant part of deliveries. A total of over 40 pieces of equipment have been delivered, of which one third is accounted for by submarines and the rest - by surface ships and boats.

The most significant “naval” contracts fulfilled by Rosoboronexport in the period from 2000 to date are:

- Supply of Project 956E and Project 956EM destroyers and Project 636 submarines to China;
- Delivery of Project 11430 Vikramaditya aircraft carrier and Project 11356 escort ships to India;
- Delivery of Project 12322 Zubr air cushion landing ships to Greece and Project 10412 Svetlyak gunboat to Slovenia (contracts with NATO countries);
- Supply of Project 12061E Murena-E air cushion landing craft to the Republic of Korea.

“Rosoboronexport is making every effort to steadily develop military-technical cooperation,” said Igor Sevastyanov. “With Russian defense industry’s capabilities, we can now comprehensively implement even the most sophisticated and challenging projects anywhere in the world. In addition, Russia not only supplies the final pieces of naval hardware, but also shares specific military technologies with partners for organizing licensed and joint production facilities to manufacture ships and ship systems. This is yet another sizable advantage of our country on the world arms market. So our friends and partners in military-technical cooperation are very happy with such balanced and cautious cooperation with Russia.”

Rosoboronexport, a subsidiary of the Rostec Corporation, is the sole state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 70 countries around the world.

The Rostec State Corporation is a Russian Corporation, established in 2007 with the purpose of support the design, manufacture and export of high-tech industrial products of civilian and military designation. It includes 700 organizations, of which nine are currently holding companies in the defense industry and five are holdings in civilian industries. In addition, 22 organizations are directly subordinate. The Rostec portfolio includes such famous brands as AvtoVAZ, KAMAZ, Russian Helicopters, VSMPO-AVISMA, etc. Rostec is located in the territory of 60 federal subjects of the Russian Federation, and it delivers products to markets in more than 70 countries. In 2013, Rostec revenue totaled 1.04 trillion rubles. Tax payments to public coffers at all levels exceeded RUB 138 billion.



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