



Rosoboronexport: ARMY-2017 Demonstrated Great International Interest in Russian Weapons

JSC Rosoboronexport (part of the Rostec State Corporation) has successfully accomplished its business program at the ARMY-2017 International Military-Technical Forum held at the Patriot Congress and Exhibition Centre on August 22-27, 2017.

“Rosoboronexport had a very intense business program. During the 3-day work at ARMY 2017, we held about 70 meetings with foreign delegations representing about 50 countries from virtually all parts of the world. The special exporter enjoyed the attention of more than 20 ministers of defense. The company also held a number of meetings with the delegations led by the heads of other security services, chiefs of staff and chiefs of military branches of the partner countries. During the forum we signed more than 10 contracts and agreements including the ones with Kazakhstan and Burkina-Faso. The documents contributed positively to the company’s portfolio», - Deputy Director General of Rosoboronexport Sergey Goreslavskiy, head of the company’s official delegation to the forum, said.

Stands of the Russian defense companies and a static platform of the forum provided full-size presentation of almost the entire range of equipment offered by Rosoboronexport to the foreign customers. The company’s stand featuring cutting-edge exhibition technologies, namely, the levitation table and holographic multimedia catalogues, allowed the visitors to see state-of-the-art samples of Russian military equipment.

Foreign delegates were peculiarly interested in the T-90S/MS tanks, Iskander-E short-range missile system, BTR-80A/BTR-82A armored personnel carriers, various vehicles, including the armored ones, modern small arms and special weapons, close combat weapons and logistic support assets. Of great interest was also air and naval equipment, air defense assets and radio electronic systems. We also signed two agreements on cooperative promotion of IT-products in the field of information security.

Foreign customers paid special attention to the Rosoboronexport’s new project named the Russian Production Security Systems, which includes a set of law enforcement assets and systems.

A significant part of the project is dedicated to the war on terrorism. Within this context, foreign customers can be supplied with special small arms and close combat weapons, special armored vehicles, search and inspection equipment, explosive and drug detection equipment, explosive handling equipment and robotic systems.

The project also includes critical facility, infrastructure and long border protection assets. The company has devoted much of its attention to counter-UAV efforts and cyber security systems.

The Russian Production Security Systems also includes the Safe City comprehensive



automated system, vehicles to deliver law enforcement units to operation areas, public order vehicles, non-lethal weapons, police guns and individual armor protection.

“As part of implementation of the project, we have sent over 500 extended information materials to the security services of 54 countries and held 86 multimedia presentations. We have actively presented security assets at various international arms displays. Foreign customers showed peculiar interest in the project at ARMY 2017”, - Sergey Goreslavskiy added.

Rosoboronexport is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 70 countries around the world.

Rostec State Corporation is a Russian corporation that was established in 2007 to facilitate the development, production and export of high-tech industrial products designed for civilian and military applications. The Corporation comprises over 700 organizations that are currently part of 11 holding companies operating in the military-industrial complex and 3 holding companies working in civilian industry, as well as 80 directly managed organizations. Rostec's portfolio includes well-known brands such as AVTOVAZ, KAMAZ, Kalashnikov Concern, Russian Helicopters, VSMPO AVISMA, UralVagonZavod, etc. Rostec companies are located in 60 constituent entities of the Russian Federation and supply products to more than 70 countries. In 2016, the consolidated revenue of Rostec amounted to 1 trillion 266 billion rubles, while the consolidated net income and EBITDA amounted to 88 and 268 billion rubles respectively. In 2016, the average salary in the Corporation was 44,000 rubles. According to Rostec strategy, the main objective of the Corporation is to ensure that Russia has a technological advantage in highly competitive global markets. Rostec's key objectives include the introduction of a new techno-economic paradigm and the digitalization of the Russian economy.

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