



Rosoboronexport to Bring Russian Military Equipment for All Services to Malaysia's DSA 2018

Rosoboronexport, Rostec's member, has been named the organizer of Russia's joint exposition at the 16th International Military Equipment exhibition DSA 2018 to take place in Kuala Lumpur, Malaysia, on April 16-19.

Deputy Director Mikhael Petukhov of the Russian Federal Service for Military and Technical Cooperation is to lead the Russian delegation with Deputy Director General Sergey Goreslavsky of Rosoboronexport appointed the head of a joint team of his company and its parent Rostec.

"Malaysia and other countries in South-East Asia have intensified modernization and rearmament of their respective militaries. Russian equipment faces rather favorable export conditions here particularly in view of its outstanding performance in large-scale anti-terrorist operations. Considering the growing influence of Asia-Pacific states, Rosoboronexport deems it pertinent to demonstrate at DSA 2018 its capacity to supply the best military products for all arms and services, as well as readiness for mutually beneficial cooperation in any form appealing to our partners' interest to include technology transfer," says Sergey Goreslavsky.

Being part of Russia's joint exposition at DSA 2018, Rosoboronexport's booth in Pavilion 2C houses 250-plus pieces of military equipment, developed and manufactured by Russian defense enterprises.

A significant share in the exporter's profile in South-East Asia belongs to aviation. Company's specialists believe that the most promising export future faces the Su-family of multirole supermaneuverable fighters, namely Su-35 and Su-30MKM, as well as MiG-29M multirole tactical fighter, and Yak-130 combat-trainer.

Besides, South-East Asia presents one of major opportunities for the growth of export of Russian helicopters. Under the circumstances Rosoboronexport will put on display all types of helicopters, which are tailored for operations in complex climatic conditions and superior to their opponents in terms of cost-effectiveness.

As always, customers' interest is piqued by the Mi-171Sh and Mi-17V-5 transports, as well as Mi-35 gunship with troop carrying capacity due to their versatility, unique capabilities, unsurpassed by their contenders, and ability to operate in tropics and hard-to-reach mountainous areas notorious for height and air temperature fluctuation.

Russia's Ka-226T light utility helicopter and Mi-28NE attack helicopter, also brought to DSA 2018, owe their considerable export potential in the region to their high combat and operational performance.

Rosoboronexport expects foreign delegations to show as high interest to naval, army and air



defense equipment, particularly to the Pantsir-S1 gun and missile system and Igla-S MANPADS.

As for Russian naval products, they are no strangers to Malaysia and the region as a whole. The demand is high especially for the Mirazh and Sobol patrol craft of Project 14310 and Project 12200 respectively, as well as Gepard-3.9 frigate evolved from the Project 11661 escort ship, and Project 636 large diesel-electric submarine.

In the army sector, Rosoboronexport places its stakes on the T-90S and T-90MS tanks, Metis-M1 and Kornet-EM ATGMs, and Kalashnikov's 100-series rifles.

“We hope our involvement in DSA 2018 becomes a milestone in building up military and technical cooperation between Russia and Malaysia and other Asia-Pacific states with negotiations conducted during the forum paving the way for future contracts for acquisition of Russian equipment by them,” adds Sergey Goreslavsky.

[Rosoboronexport](#) is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 100 countries around the world.

Rostec State Corporation is a Russian corporation that was established in 2007 to facilitate the development, production and export of high-tech industrial products designed for civilian and military applications. The Corporation comprises over 700 organizations that are currently part of 11 holding companies operating in the military-industrial complex and 3 holding companies working in civilian industry, as well as 80 directly managed organizations. Rostec's portfolio includes well-known brands such as AVTOVAZ, KAMAZ, Kalashnikov Concern, Russian Helicopters, VSMPO AVISMA, UralVagonZavod, etc. Rostec companies are located in 60 constituent entities of the Russian Federation and supply products to more than 70 countries. In 2016, the consolidated revenue of Rostec amounted to 1 trillion 266 billion rubles, while the consolidated net income and EBITDA amounted to 88 and 268 billion rubles respectively. In 2016, the average salary in the Corporation was 44,000 rubles. According to Rostec strategy, the main objective of the Corporation is to ensure that Russia has a technological advantage in highly competitive global markets. Rostec's key objectives include the introduction of a new techno-economic paradigm and the digitalization of the Russian economy.

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