



Rosoboronexport fosters cooperation with countries of Southern Africa

Rosoboronexport JSC (part of the Rostec State Corporation) took part in the Southern African Development Community (SADC) Day celebrations.

"Rosoboronexport regards the Southern African Development Community as a promising partner. It is one of the largest and most influential subregional organizations whose activities are aimed at comprehensively promoting the development of its member countries. The Community's goals and objectives largely comply with our strategy on the African continent. We are working closely with member countries of the Community in strengthening infrastructural and state security, combating terrorism and organized crime, preparing and equipping peacekeeping missions under the auspices of the Community. We are pleased to have such a strong and reliable partner in Africa," said Rosoboronexport's Director General Alexander Mikheev.

SADC was formed in 1980. Today it comprises 16 member countries, including South Africa, Angola, Tanzania, Mozambique, Zambia, Zimbabwe, Botswana, which are striving to establish a single financial, legal, and trade and economic space. Rosoboronexport actively holds meetings with SADC at various levels to discuss possible cooperation projects.

Today, Rosoboronexport notes an upward trend in the arms market in the sub-Saharan African countries, which is due to a number of objective factors. Among them are the fight against the spread of international terrorism and Islamic radicalism, the continuing threat of maritime piracy. In addition, different units from countries in the region are actively involved in peacekeeping operations.

The Company uses a comprehensive approach to cooperation with the countries of the region, offering its partners the delivery of final products, as well as the necessary logistics support throughout their life cycle, training and the establishment of facilities for the repair and maintenance of products. In addition, the possibility of organizing licensed production of Russian weapons and military equipment on their territory is being discussed with some countries.

[Rosoboronexport](#) is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 100 countries around the world.

Rostec State Corporation is a Russian corporation that was established in 2007 to facilitate the development, production and export of high-tech industrial products designed for civilian and military applications. The Corporation comprises over 700 organizations that are currently part of 11 holding companies operating in the military-industrial complex and 3 holding companies working in civilian industry, as well as 80 directly managed organizations. Rostec's portfolio includes well-known brands such as AVTOVAZ, KAMAZ, Kalashnikov Concern, Russian Helicopters, VSMPO AVISMA, UralVagonZavod, etc. Rostec companies are located in 60 constituent



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entities of the Russian Federation and supply products to more than 70 countries. In 2016, the consolidated revenue of Rostec amounted to 1 trillion 266 billion rubles, while the consolidated net income and EBITDA amounted to 88 and 268 billion rubles respectively. In 2016, the average salary in the Corporation was 44,000 rubles. According to Rostec strategy, the main objective of the Corporation is to ensure that Russia has a technological advantage in highly competitive global markets. Rostec's key objectives include the introduction of a new techno-economic paradigm and the digitalization of the Russian economy.

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