



## Rosoboronexport achieves record levels in 2018

On November 4, 2018, Rosoboronexport, which is part of the Rostec State Corporation, celebrates the 18th anniversary of its founding. The Company was established in 2000 by decree of the President of the Russian Federation.

"For 18 years, Rosoboronexport has become a world leader in the supply of weapons and military equipment and reached record levels. Today, Russia assuredly ranks second in the world in terms of the scope of military-technical cooperation. The Company's order book stands well above \$50 billion, while the total value of deliveries has exceeded \$150 billion over the years. We continuously improve and offer foreign customers more and more new models of military equipment, often the best in the world in performance and competitive in terms of price and quality. More than 200 Rosoboronexport employees have been awarded state and departmental awards for their great contribution to the development of military-technical cooperation with foreign countries," said Rostec's Director General Sergey Chemezov.

In 2018, the Company was actively engaged in efforts to promote and exhibit their products. Rosoboronexport took part in 16 international exhibitions and forums, and 6 are yet to come before the end of the year. The Eurasian Air Show in Antalya, Turkey, the International Far Eastern Maritime Show in Vladivostok and ADAS 2018 in the Philippines were debut exhibitions for the Company. Rosoboronexport is expected to participate in yet another new exhibition, EDEX 2018 in Egypt, to be held late this year.

"Despite unprecedented competition, Rosoboronexport continues to strengthen its position in the global market. Just recently, we signed the biggest-ever contract in company history to supply India with the S-400 Triumph anti-aircraft missile systems. In 2018, we delivered weapons and military equipment to more than 40 countries of the world. At the same time, over 1,100 contract documents worth about \$19 billion were signed, almost a quarter more in the whole last year. That statistics suggest that the quality of Russian weapons and their proven performance are a determining factor for our partners," said Rosoboronexport's Director General Alexander Mikheev.

Rosoboronexport has expanded its catalog of military products over the year and is actively promoting a number of new pieces of military hardware on the world arms market, including the Buk-M3 Viking and Tor-E2 SAM systems, the Sprut-SDM1 light amphibious tank, the ships Karakurt and Sarsar, Il-78MK-90A tanker aircraft, and Il-76MD-90A(E) military transport aircraft.

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[Rosoboronexport](#) is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains



military technical cooperation with more than 100 countries around the world.

Rostec State Corporation is a Russian corporation that was established in 2007 to facilitate the development, production and export of high-tech industrial products designed for civilian and military applications. The Corporation comprises over 700 organizations that are currently part of 11 holding companies operating in the military-industrial complex and 3 holding companies working in civilian industry, as well as 80 directly managed organizations. Rostec's portfolio includes well-known brands such as AVTOVAZ, KAMAZ, Kalashnikov Concern, Russian Helicopters, VSMPO AVISMA, UralVagonZavod, etc. Rostec companies are located in 60 constituent entities of the Russian Federation and supply products to more than 70 countries. In 2016, the consolidated revenue of Rostec amounted to 1 trillion 266 billion rubles, while the consolidated net income and EBITDA amounted to 88 and 268 billion rubles respectively. In 2016, the average salary in the Corporation was 44,000 rubles. According to Rostec strategy, the main objective of the Corporation is to ensure that Russia has a technological advantage in highly competitive global markets. Rostec's key objectives include the introduction of a new techno-economic paradigm and the digitalization of the Russian economy.

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