



Rosoboronexport completes a RUB 100 million contract for the supply of ORSIS T-5000 rifles abroad

Rosoboronexport (part of the Rostec State Corporation) has carried out a contract worth over 100 million rubles (\$1.5 million) to supply a foreign customer with a batch of ORSIS T-5000 rifles.

“Since 2017, when Rosoboronexport was granted the right to supply civilian and service weapons abroad, the company has considered requests for them from foreign customers worth over \$150 million. Several contracts have already been completed, including that for ORSIS T-5000 rifles, and we see great interest in them from the army, police and special forces units of our partners. Today we are negotiating and participating in tenders for the supply of these weapons to a number of countries,” said Igor Sevastyanov, Deputy Director General of Rosoboronexport.

Rosoboronexport and Promtehnologia LLC, the developer and manufacturer of ORSIS rifles, have agreed to work together, which is yielding mutual positive results. The special exporter’s specialists are participating in the development of advanced small arms jointly with ORSIS. For example, Rosoboronexport’s proposals, based on customer requirements and trends in the global arms market, were accommodated in the design of a recently advertised military version of the K-15M rifle.

Active marketing efforts are underway to promote ORSIS products in Asian Pacific, Latin American, Middle Eastern, African and European markets. In 2019, Rosoboronexport made more than 40 rifle presentations at international exhibitions in Côte d’Ivoire, the United Arab Emirates, Germany, Brazil, Mexico and Vietnam, as well as at ARMY 2019 and Interpolitex exhibitions.

Promtehnologia’s products were on display at the Rosoboronexport booth at the Russia-Africa Forum held in October 2019 in Sochi. Many African leaders showed interest in ORSIS products during the summit. As a result, commercial negotiations are underway with more than 10 countries on the continent for the supply of ORSIS products. For some customers, tests have already been conducted in Russia.

In addition, Promtehnologia is planning to participate in DefExpo India 2020 with its civilian and service weapons at the Rosoboronexport booth.

In 2019, Rosoboronexport signed an agreement on cooperation and collaboration with the M.T. Kalashnikov Union of Russian Gunmakers, a non-profit organization. The signing of this document aims to increase exports of civilian and service weapons, as well as their cartridges to the external market. In addition, the agreement should improve mutual understanding between Russia’s major special exporter and manufacturers that are members of the Union of Gunmakers on foreign customer needs and market trends.



Rosoboronexport's years of practice suggest that the company has all the necessary competencies to deliver abroad not only weapons and military equipment, but also civilian and dual-use products. Major customers of civilian and service weapons are the police, special services of foreign countries, as well as numerous sports and hunting clubs.

Rosoboronexport is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 100 countries around the world.

State Corporation Rostec is one of the largest industrial groups in Russia. It comprises over 800 scientific and production entities in 60 regions of the country. Rostec's key business areas include transport machine building, electronics, medical technologies, chemistry and innovative materials. Rostec's holding companies form three clusters: the Radioelectronics cluster, the Weapons cluster and the Aviation cluster. Rostec's portfolio includes famous brands such as AVTOVAZ, KAMAZ, Concern Kalashnikov, "Russian Helicopters", Uralvagonzavod, etc. Rostec takes an active part in implementation of all 12 National Projects. The company is a key supplier of Smart City technologies, carries out digitization of the government, industry, social sector, and prepares plans for developing 5G wireless technologies, the industrial Internet of Things, big data and blockchain systems. Rostec is a partner of the world's leading manufacturers such as Boeing, Airbus, Daimler, Pirelli, Renault, etc. The corporation supplies its products to more than 100 countries. Export of high-tech products provides for almost a third of the company's revenue.

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