



Rosoboronexport and Ruselectronics to jointly promote Russian electronics in global market

On February 22, 2021, during the IDEX 2021 International Defense Exhibition in Abu Dhabi, Rosoboronexport and Ruselectronics holding company, both are subsidiaries the Rostec State Corporation, announced the signing of a joint action program to promote communications, automated control, electronic warfare and secure information/telecommunication systems in a global market.

“Rosoboronexport, which operates as a ‘one-stop shop’, is often faced with demands from foreign customers to supply military and civilian systems which are exclusively manufactured in Russia. Today, through to the development activities of Ruselectronics enterprises, we are able to offer our partners high-tech intelligent control and communication systems, electronic warfare assets and special equipment both as part of integrated systems and as final products. I am sure that the agreement will expand the lineup of our offers for the external market and make them maximally customer-oriented,” said Alexander Mikheev, Rosoboronexport Director General and Deputy Chairman of the Russian Engineering Union.

In the course of implementing the signed program, the parties will be able to interact in the development, production and promotion of Russian-made export products in the world market as effectively as possible. In addition, the program includes a work plan to identify potentially promising military products for export.

“Ruselectronics comprises more than 140 largest research organizations and industrial enterprises of the electronics industry in Russia. This enables the holding company to establish cooperative chains based on market needs and forming a complete product life cycle - development, production, supply, maintenance and customer training. We expect that Rosoboronexport’s strong foreign trade competencies and long-term experience in the field of military-technical cooperation will enable us to take a leading position in our segment of the world market and ensure the long-term workload of our enterprises with export orders,” said Sergey Sakhnenko, Ruselectronics Director General and a member of the Russian Engineering Union.

The joint action program includes coordination of efforts in promoting military products and services, elaborating proposals to improve their competitiveness, as well as expanding the sales geography of Russian products and increasing their exports.

In addition, Rosoboronexport and Ruselectronics will jointly prepare and hold presentations, technical consultations and demonstrations of the combat and technical capabilities of military products offered to foreign customers.

“In line with global trends in the arms market, Rosoboronexport and Ruselectronics intend to actively interact with foreign partners in the framework of industrial partnership. To this end, we have agreed to prepare proposals for the implementation of joint R&D work according to



design specifications of foreign customers. Willingness and openness to technology transfer are in high demand in the market today,” said Alexander Mikheev.

The document was signed between JSC Rosoboronexport and JSC United Instrument-Making Corporation, Ruselectronics’ parent company.

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