



Russian weapons still have high export potential in the Malaysian market

At the International Defense Services Asia Exhibition DSA 2016, to be held from 18 to 21 April in Kuala Lumpur (Malaysia), Rosoboronexport (part of the Rostec State Corporation) will discuss with Malaysian partners the prospects for further deliveries of Russian military products.

“We pin our greatest hopes in the Malaysian market on Sukhoi multi-role fighters, helicopters, air defenses and close assault weapons. Traditionally, the export potential of Russian weapons is very high here. Today, it has been further reinforced through the successful use of Russian hardware in large-scale counter-terror operations. When the customers need weapons not for parades, they come to us,” said Vladimir Ereschenko, Head of Rosoboronexport’s Regional Department, who leads the joint Rostec-Rosoboronexport delegation at the exhibition.

Rosoboronexport’s stand will provide information on Russian-made aviation and naval equipment (from patrol boats to shore-based missile systems), armored vehicles, close assault weapons, air defense systems, a variety of arms and training simulators. Foreign delegations are expected to take keen interest in the Mi-171Sh military transport helicopter, Mi-35M, Mi-28NE and Ka-52 attack helicopters, UAV systems, Pantsir-S1 air defense missile/gun system as well as the Metis-M1 ATGM system.

During the exhibition Rosoboronexport will hold a presentation for Malaysian partners on the Mi-171Sh helicopter, T-90MS tank, BTR-82A APC, Pantsir-S1 air defense missile/gun system. These weapons fully meet the needs of the Malaysian Armed Forces and will significantly improve the combat capability of the army units.

Particular attention during the exhibition will be given to further improvement in after-sales service of Russian aircraft operational with the Malaysian Air Force and overhaul of Su-30MKM fighters.

Along with the prospects for supplying finished military products, Rosoboronexport is ready to discuss the projects for establishing joint and licensed production facilities in Malaysia.

Rosoboronexport is also considering DSA 2016 exhibition as a suitable platform for strengthening ties throughout the whole Asia-Pacific region. In particular, the scheduled meetings with military representatives of Vietnam, Indonesia, China, the Philippines, Sri Lanka and other countries will be held.

As part of DSA 2016, Rosoboronexport will present the Integrated Security Systems, a new large-scale marketing project, whose presentation will take place on April 19, 2016 from 11.00 to 12.00. All visitors and exhibitors welcome.



The project has been developed on the basis of the Russian and international experience in the development and implementation of multi-level law enforcement and counter-terror systems. Enhancing security of the Winter Olympics in Sochi in 2014 as well as major international forums and summits in 2015-2016 are the most striking examples of their successful operation in Russia.

As part of the project, depending on customer needs, it is proposed to build integrated security systems for critical facilities, various administrative entities, state borders, coastal areas, etc. Rosoboronexport can supply all necessary hardware for building integrated security systems, from surveillance, automated control and communication systems to a wide range of weapons, special equipment and police gear for equipping the security agencies.

When establishing integrated security systems, provision is made for the integration of technical means that are already available in Malaysia as well as large-scale involvement of Malaysian companies. This will save significant funds, give impetus to the development of national high-tech industries and bring economic, scientific and technological cooperation between Russia and Malaysia to a new level.

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