Cyber Security for Export: Rosoboronexport Signs an Anti-Hacker Program

The ARMY 2017 International Military Technical Forum hosted the signing of the Joint Activities Program promoting special purpose products by JSC Rosoboronexport (part of the Rostec State Corporation) and JSC Concern Avtomatika (part of the Rostec's radioelectronic cluster) on August 22, 2017.

The document states that the special exporter will be engaged in the supplies of information security systems to the international market in 2017-2019. Rostec's 2025 Strategy provides for the annual revenue growth achieved through the promotion of smart products, including electronics and security systems, to the new markets.

"We have recorded an increased demand for various projects related to cyber security. Rosoboronexport's offers to the foreign customers include social network monitoring, antivirus, cryptography and other IT projects. This is a new niche in the field of military-technical cooperation actively developed by the company. At present the special exporter runs about 10 projects. "Our advantage in this field is that in addition to supplying hardware and software, we can also create systems on a turnkey basis," – Director General of Rosoboronexport Alexander Mikheev said.

The company's hardware and software solutions are part of the Rosoboronexport's new project named The Russian Security Systems. A special cluster of enterprises has been set up for its development. The systems ensure the protection of governmental authorities and critical areas of military and civilian infrastructure against cyber attacks and other breaches through information networks. They also provide thorough monitoring of information media and identification of terrorist and public security threats.

"Many foreign countries consider cyber threats to be just as topical as other national security issues. In response to our customers' requests, we have sent various security proposals to more than 20 countries", - Alexander Mikheev added.

Rosoboronexport is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 70 countries around the world.

Rostec State Corporation is a Russian corporation that was established in 2007 to facilitate the development, production and export of high-tech industrial products designed for civilian and military applications. The Corporation comprises over 700 organizations that are currently part of 11 holding companies operating in the military-industrial complex and 3 holding companies working in civilian industry, as well as 80 directly managed organizations. Rostec's portfolio includes well-known brands such as AVTOVAZ, KAMAZ, Kalashnikov Concern,

Russian Helicopters, VSMPO AVISMA, UralVagonZavod, etc. Rostec companies are located in 60 constituent entities of the Russian Federation and supply products to more than 70 countries. In 2016, the consolidated revenue of Rostec amounted to 1 trillion 266 billion rubles, while the consolidated net income and EBITDA amounted to 88 and 268 billion rubles respectively. In 2016, the average salary in the Corporation was 44,000 rubles. According to Rostec strategy, the main objective of the Corporation is to ensure that Russia has a technological advantage in highly competitive global markets. Rostec's key objectives include the introduction of a new techno-economic paradigm and the digitalization of the Russian economy.

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