



Rosoboronexport to expand its exhibition activities in 2018

JSC Rosoboronexport (part of the Rostec State Corporation) will make active exhibition efforts in 2018 to expand the reach of Russian defense manufacturers' displays.

“We consider participation in international defense exhibitions as one of the key areas of the Company's marketing activities. In 2018, our delegations will visit 23 events in various regions of the world. Particular attention will be paid to the most promising markets such as the Asia Pacific region, the Middle East and Latin America,” said Alexander Mikheev, Director General of Rosoboronexport.

The Company will organize joint Russian displays and will also present its stands at five venues in the Asia Pacific region and in three Middle Eastern states. In addition, there are plans to participate in three exhibitions to be held on the territory of the CIS countries, two European countries, and also in the South African Republic.

“Clearly, the exhibitions held in Russia continue to be priority and probably most productive for us. This year, Rosoboronexport traditionally organizes its displays at the Army Forum, International Helicopter Industry Exhibition (HeliRussia 2018), Interpolitex and will exhibit its promoted products at the International Far East Naval Salon 2018 in Vladivostok for the first time,” said Alexander Mikheev.

Rosoboronexport is continuously working to promote military-technical cooperation with new partner countries and increase its presence in various regions of the world. To meet these challenges, the Company makes its debut at new exhibition platforms.

“To strengthen our military-technical cooperation with the Philippines that received a major boost in 2017, we will for the first time organize a Russian display at the Asian Defense & Security (ADAS) 2018 Exhibition and Conference, to be held in September in Manila. I am confident that our participation will strengthen Russia's position on the highly competitive Asian and Pacific arms market,” added the head of Rosoboronexport.

Rosoboronexport is the only state-owned arms trade company in the Russian Federation authorized to export the full range of military and dual-purpose products, technologies and services. It is a subsidiary of the Rostec Corporation. Founded on 4 November, 2000, now Rosoboronexport is one of the leading world arms exporters to the international market. Its share in Russia's military exports exceeds 85 percent. Rosoboronexport cooperates with more than 700 enterprises and organizations in the Russian defence industrial complex. Russia maintains military technical cooperation with more than 70 countries around the world.

Rostec State Corporation is a Russian corporation that was established in 2007 to facilitate the development, production and export of high-tech industrial products designed for civilian and military applications. The Corporation comprises over 700 organizations that are currently part of 11 holding companies operating in the military-industrial complex and 3 holding companies working in civilian industry, as well as 80 directly managed



organizations. Rostec's portfolio includes well-known brands such as AVTOVAZ, KAMAZ, Kalashnikov Concern, Russian Helicopters, VSMPO AVISMA, UralVagonZavod, etc. Rostec companies are located in 60 constituent entities of the Russian Federation and supply products to more than 70 countries. In 2016, the consolidated revenue of Rostec amounted to 1 trillion 266 billion rubles, while the consolidated net income and EBITDA amounted to 88 and 268 billion rubles respectively. In 2016, the average salary in the Corporation was 44,000 rubles. According to Rostec strategy, the main objective of the Corporation is to ensure that Russia has a technological advantage in highly competitive global markets. Rostec's key objectives include the introduction of a new techno-economic paradigm and the digitalization of the Russian economy.

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