



Rosoboronexport promotes civilian products from Russian defense industry in 64 countries around the world

On September 22, 2021, Alexander Mikheev, Director General of Rosoboronexport (part of the Rostec State Corporation) and Deputy Chairman of the Russian Engineering Union, took part in a wrap-up meeting of the Bureau of the Russian Engineering Union and the Bureau of the League for Assistance to Defense Enterprises on the "Diversification in Russian Defense Industry."

"The President of Russia has set a strategic objective for the defense industry enterprises to bring the civilian share of their output to 30% by 2025 and 50% by 2030. To effectively promote civilian products in external markets, Rosoboronexport set up a specialized cluster more than a year ago. We see our responsibility for the development of the economy of the Russian regions, machine-building enterprises and industry in general, as well as for ensuring foreign exchange earnings to the country's budget," said Alexander Mikheev.

The company, together with enterprises inside and outside the defense industrial complex, is already implementing a number of projects to promote exports of defense industry diversification products.

"Rosoboronexport is engaged in contract work with foreign partners both directly and through more than 50 Rostec's representative offices in most regions around the world. It would be wrong for us not to use these advantages," added the head of Rosoboronexport.

In sub-Saharan Africa, the company fulfills contracts for the supply of automotive and special equipment, civilian and service weapons. Russian metal products are in demand in the Asia-Pacific region, civilian and service weapons are popular in Latin America.

In addition, road construction equipment, workshops, oxygen production equipment and personal protective equipment are supplied to Africa and other regions of the world. A fundamentally new direction in the field of railway transport - the supply of rolling stock, construction, modernization and technical support of railway networks in a number of countries - is being developed.

Rosoboronexport has sent proposals for mobile hospitals, emergency response equipment and logistics equipment to more than 30 countries.

The company also prepared and handed over to its partners advertising materials on passenger, cargo-passenger, cargo, fishing, research, special, service vessels, as well as industrial ships produced by Russia's major shipbuilding holdings USC, Ak Bars and others.

Rosoboronexport developed and published civilian product catalogs on a variety of media. They were sent to foreign customers in 64 countries of the world. The Internet version of the catalogs is also available on the company's website.



The company's employees regularly hold presentations and demonstrations of civilian products for potential customers. The promoted items are showcased at the leading international exhibitions: IDEX and Dubai Air Show in the UAE, Defexpo India and Aero India, China Air Show, Africa Aerospace and Defense in South Africa, LAAD in Brazil, FAMEX in Mexico, DSE in Vietnam, as well as at the MAKS International Air Show, Army Military-Technical Forum, the International Maritime Defense Show in St. Petersburg, Interpolitex and others.

"Foreign partners highly appreciate the opportunity to cooperate with Russian defense industry enterprises in a one-stop shop format through Rosoboronexport as a unique organization offering a full package of services for the export of high-tech products, technology transfer," said Alexander Mikheev.







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